

B2B Fund Distribution Solutions for Asset Managers

INTEGRATED B2B SOLUTIONS TO SUPPORT CROSS-BORDER DISTRIBUTION
Market intelligence | Distribution support | Outsourcing | Compliance | Risk monitoring

SERVICE FOR
**ASSET
MANAGERS**

DISTRIBUTION MARKETS
85

FUND DOMICILES
ALL

FUNDS TYPES
**UCITS, AIFS,
OFFSHORE**



Fund distribution is a complex challenge which requires an assembly of various unique skill sets.

FundGlobam invests every day in deepening its knowledge of the cross-border markets to help asset managers reaching investors in 80+ markets across the globe.

FundGlobam is a key market solution addressing the complexity of global fund distribution. We leverage our diverse expertises empowering asset managers to navigate complex distribution markets and reach investors in over 80 global markets.

Our holistic approach covers strategy, compliance, operational support, risk management and business development accelerator, providing comprehensive solutions tailored to the unique needs of each client. Through cost and skill-sharing, we provide a positive leverage on expenses, fostering market mastery and successful development.

We address the whole asset management value chain “from prospectus to subscriptions”, leveraging our innovative solutions on FundGlobam Digital, meeting efficiency, global compliance and risk management for transparent fund distribution :

- **Unique outsourcing** and integration of distribution support services, covering over 80 markets in compliance with local regulatory requirements
- Efficient **integration of market intelligence** and operational support across the entire value chain of fund distribution
- **Optimization of time-to-market** and operational burdens, as well as cost reduction through an integrated online solution
- **Cost optimization** based on cost-sharing and knowledge-sharing
- **Maximum coverage** of compliance and risks associated with marketing/distribution

Efficiency | Cost | +85 Markets | 10y-track | Innovation | Added Value

Services & Solutions for asset managers

FundGlobam Services & Solutions are structured on a 3-pillar approach to the fund distribution

MARKET INTELLIGENCE

Learn, select and monitor markets

Our permanent investment in market intelligence provides always up-to-date information and guidance on the cross-border distribution markets

FundGlobam Fact Files

The FundGlobam Fact Files provide a permanent regulatory and market practices comprehensive knowledge and guidance on 80+ cross-border distribution markets across the globe

FundGlobam Market Players

FundGlobam maintains a reference database of more than 10.000 active European market players, providing key selection and information to asset managers.

FundGlobam Market Dynamics

FundGlobam Market Dynamics provides tailored market researches and market assessments in relation to the distribution of investment funds and asset management services.

DISTRIBUTION SUPPORT

Outsource support, master compliance and risk

Our distribution support managed services provide efficient operational best-in class outsourcing solutions to assist asset managers reaching investors

Operational support

The ongoing operational support includes a permanent handling of the distribution support from market launch to ongoing operations

Document factory

The production of fund documentation, periodic reporting and marketing material in compliance with all local regulation, languages, etc.

Disclosure

The disclosure solutions includes the EU/EEA facilities, publication media, other publication and dissemination of fund documentation and fund data.

Oversight

The monitoring of counterparts provides a permanent oversight according to each local regulations applying to European asset managers.

BUSINESS DEVELOPMENT

Use knowledge, develop cross-border business

We help to develop your distribution network, accelerate proactive business, structure vehicles and manage business development projects

Distribution strategy

Our deep knowledge of distribution markets gives us all the key elements to assist in applying the appropriate distribution strategy including guidance, support and networking

Distribution network

FundGlobam maintains an everyday growing market players and practitioners' network available for clients developing cross-border distribution activities

Promotion assistance

FundGlobam provides series of promotion assistance services, in particular in relation to the recent and forthcoming significant changes in the industry.

FUNDGLOBAM DIGITAL

24/7 online solutions

FundGlobam DiGital is a secured 24/7 single point of services providing innovative and effective solutions to support the processing of the fund distribution value chain.

YOUR PARTNER TO FUND DISTRIBUTION

We continuously invest in expertise and practices of the distribution markets

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