

# GLOBAL ASSET SERVICING PARTNER

**caceis**  
INVESTOR SERVICES



# CACEIS

## YOUR GLOBAL ASSET SERVICING PARTNER

CACEIS is an asset servicing bank specialising in post-trade functions related to administration and monitoring of all asset classes. With a solid IT infrastructure, we provide execution, clearing, custody, depositary and asset valuation services in markets worldwide to assist institutional and corporate clients. As a specialist in operational process outsourcing, CACEIS creates an environment that enables its clients to effectively meet their business development objectives.

With an innovative product offering, adapted to changing market practices and regulatory requirements, CACEIS is a leading provider of custody and fund administration services.

With an innovative product offering, adapted to changing market practices and regulatory requirements, CACEIS is a leading European provider of custody and fund administration services and an active participant in the North American and Asian markets. With steady growth in terms of assets, clients and geographical coverage, and the solid support of our shareholder, Crédit Agricole, CACEIS is a reliable partner for your business.

CACEIS is one of the pillars of the Crédit Agricole Group's Premium Clients division alongside its partners Crédit Agricole Corporate & Investment Bank, Indosuez Wealth Management and Crédit Agricole Private Banking Services, which are strong allies in expanding its range of solutions. As a result, its clients benefit from integrated asset servicing, advisory, financing and investment offerings.

CACEIS is the long-term strategic partner for its clients.

GRUPE CRÉDIT AGRICOLE

### KEY BENEFITS

100% ASSET  
SERVICING

LONG-TERM  
PARTNER

MARKET  
LEADER

CLIENT  
PROXIMITY

FINANCIAL  
STABILITY

SERVICE  
INNOVATION

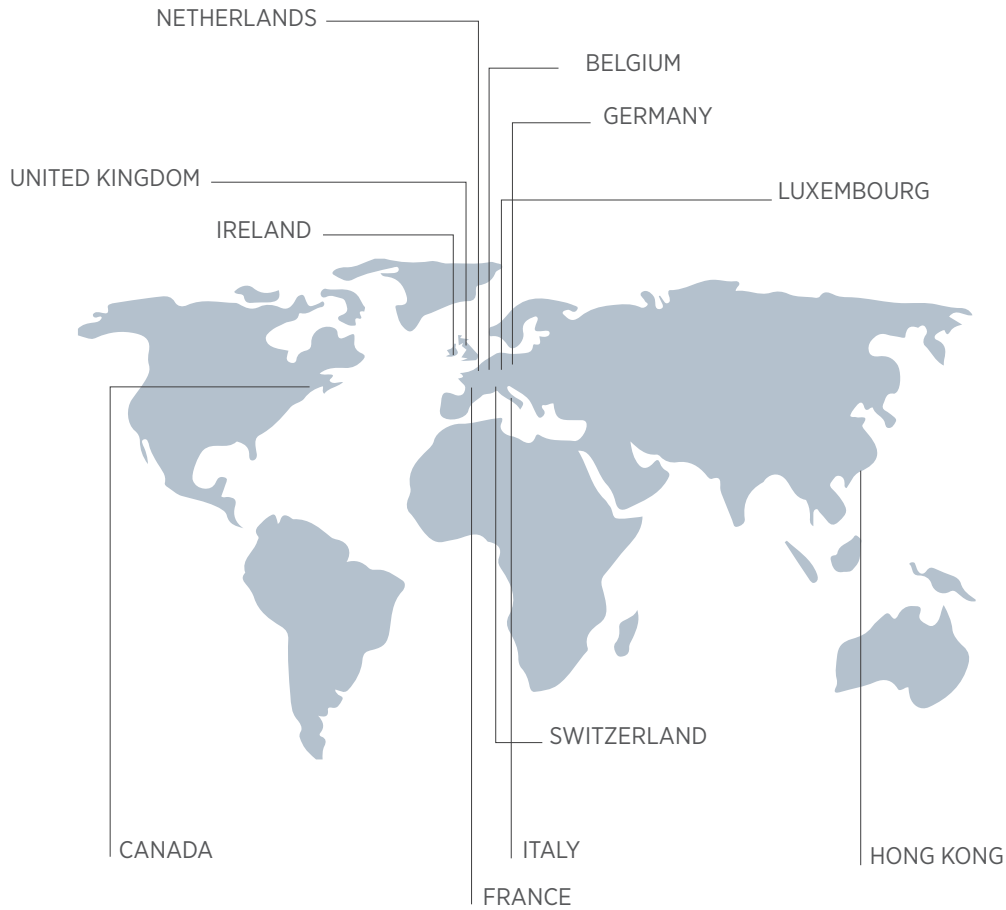
SERVICING  
EXPERTISE

SOCIAL  
RESPONSIBILITY

BUSINESS  
AGILITY

INTEGRATED  
SOLUTIONS

# A GROWING INTERNATIONAL GROUP

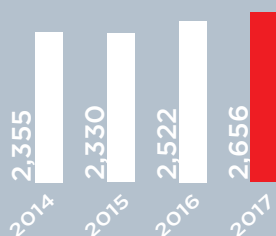


 **3,400**  
STAFF MEMBERS

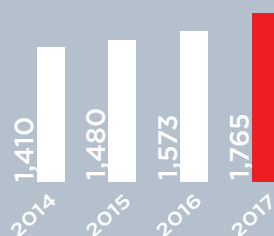
 **MORE THAN 80**  
MARKETS COVERED

CACEIS IS A EUROPEAN LEADER IN ASSET SERVICING  
AND ONE OF THE MAJOR PLAYERS WORLDWIDE

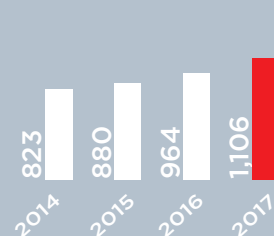
**€2.7tr**  
IN ASSETS UNDER  
CUSTODY



**€1.8tr**  
IN ASSETS UNDER  
ADMINISTRATION



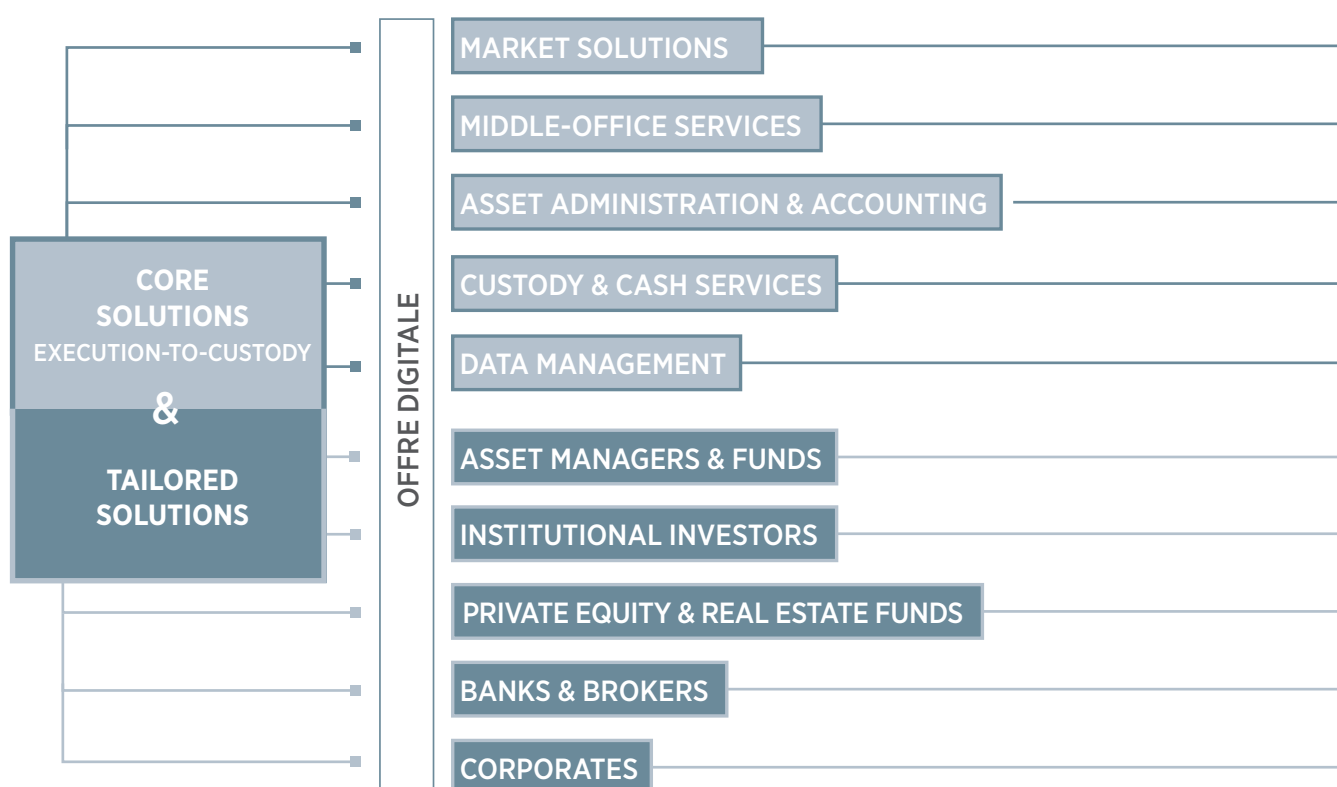
**€1.1tr**  
IN ASSETS UNDER  
DEPOSITARY



Figures as at 31<sup>st</sup> December 2017

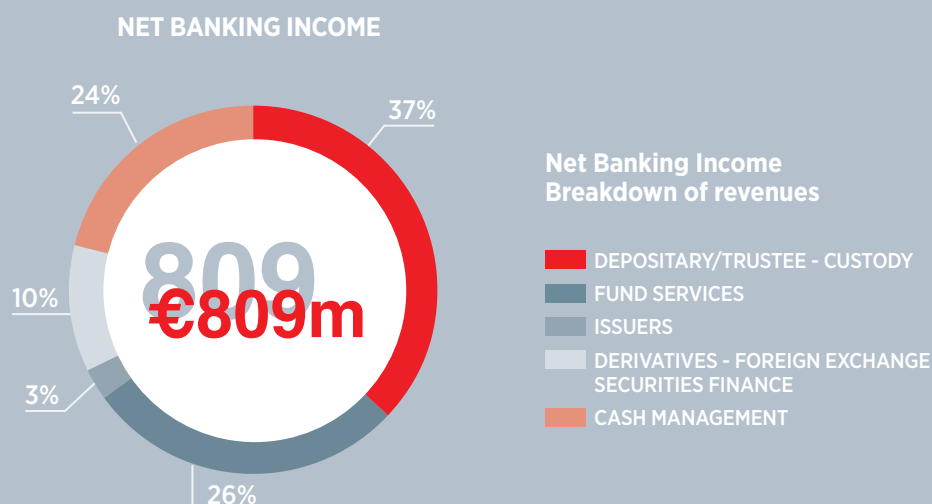
# ASSET SERVICING SOLUTIONS

CACEIS ASSISTS CLIENTS WORLDWIDE WITH POST-TRADE ACTIVITIES FROM ORDER EXECUTION TO ASSET CUSTODY



## A BALANCED DEVELOPMENT MODEL

CACEIS's profitability increased again in 2017, under the combined effects of revenue growth and effective balance sheet management. Continued investment, including in new technologies, is contributing to diversify not only the range of products and services but also the client base, while improving operational efficiency.



# TAILORED TO EACH CLIENT'S NEEDS

## OUR DIGITAL PLATFORMS



- Execution (Equity, Futures & Options, Commodities, Bonds, Money Market), Clearing, Forex, Securities Finance, Collateral Management
- Trade Management, Position Keeping, OTC Derivatives Services, Share Class Hedging, Multi-Custodian Integration
- Portfolio Administration, Fund Administration, Annual & Regulatory Reports, Performance & Risk Analysis
- Local & Global Custody, Custody Mirroring, Payments, Liquidity Management, Forex Standing Instructions
- Data Characteristics Management, Price Dissemination
- Depository Trustee, Fund Structuring, Fund Distribution, Risk Reporting
- Investment Accounting & Analysis, ESG Reporting, Unit-Link Platform, Solvency II, Pledge, TEEPI
- Depository & Position Keeping, Fund Administration, Fund Financial Control & Reporting, Financing
- Cash Equity Clearing, Outsourcing Middle & Back-Office
- Securities & Financial Services, General Meetings, Debt Issuance, Employee Share Ownership Plans



### OPERATIONAL EFFICIENCY

74.9  
74.9%

Cost-to-income ratio

### PROFITABILITY

153  
€153m

Net Income – Group share

# ONE FOCUS: ASSET SERVICING

CACEIS devotes all its resources to asset servicing in order to provide optimal solutions for demanding clients seeking an expert partner that is both innovative and financially solid. We allocate our capital to ensure client assets are fully protected. We focus investments on hiring and retaining experienced staff as well as on the IT tools they need to provide high service levels to clients. We offer clients a rigorous compliance system that promotes the stable and sustainable development of their business activities.

## THE POWER TO INNOVATE

CACEIS is constantly investing in its IT systems and in designing innovative services adapted to each of its clients. In this context CACEIS has added to its market access solutions, developed a portfolio rating service based on Environmental, Social and Governance (ESG) criteria, and designed a new Class Action offer. The Data Analytics approach offered to management companies uses Big Data technology to provide an analysis of their investors' behaviour.

After the Olis Mobile app in 2017, CACEIS has earned further recognition in 2018 with a best innovation award for its collaborative platform TEEPI, a financial application that covers Solvency II, PRIIPs and MiFID II regulatory requirements for institutional investors, management companies and distributors. CACEIS has implemented its digital transformation plan and established a 3D (Digital-Data-Dissemination) business line to keep up with changes in the asset servicing industry in an agile, innovative way.

## A SOCIALLY RESPONSIBLE PARTNER

For CACEIS, a social, societal and environmental approach represents a source of value creation in a changing environment. They fully reflect the Crédit Agricole group's CSR (Corporate Social Responsibility) strategy. With business ethics as its common thread, CACEIS helps its clients to anticipate and manage their risks, taking into account the legal, regulatory and professional rules that govern their various activities. Committed to being a responsible employer, it is pursuing a social policy geared to providing support in dealing with the strategic challenges and transformations facing the company. By promoting diversity, fairness and the quality of life at work, CACEIS underscores its societal commitment. Lastly, the resources used for its actions are environmentally friendly.

### SOLVENCY IN EXCESS OF REGULATORY REQUIREMENTS (BASEL III PHASE-IN)

#### SHAREHOLDER EQUITY

TIER 1: €1,688bn

TIER 1 + TIER 2: €1,963bn

#### SOLVENCY RATIOS

TIER 1: 18.83%

TIER 1 + TIER 2: 21.90%

**STANDARD & POOR'S: A/A-1**

# GLOBAL SALES COVERAGE

## BUILDING CLOSE RELATIONSHIPS AND STRONGER PARTNERSHIPS

CACEIS's front office teams have the experience to understand the commercial strategy and cater to the complex needs of a global clientele. Our sales force covers all markets. A dedicated primary sales contact coordinating and overseeing the quality of service provision across all markets in which our clients operate, enables us to build a close working relationship with them.

## FOLLOW THE SUN

The Group provides consistent, reliable services to all clients, regardless of their geographical location, operating with a follow-the-sun workflow to ensure 24-hour coverage.

## CONTACTS

**Karim Allouache:** Middle East and North Africa

**Philippe Bens:** Switzerland

**Thomas Beron:** Canada

**France Colas:** Benelux, Northern & Eastern Europe

**Neil Coxhead:** UK & Ireland

**Francesca De Bartolomeo:** Southern Europe & Latin America

**David Li:** Asia

**Hubert Montcoudiol:** France

**Holger Sepp:** Germany & Austria

# SOLID & INNOVATIVE

SHAREHOLDER

CRÉDIT AGRICOLE GROUP  
(via Crédit Agricole S.A.)

CACEIS is backed by one of Europe's largest retail banking groups, which gives us the means to define the most effective strategy to support our clients.

100  
100%

## LOCAL OFFICES

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